



## Preparing Your Home for the Marketplace

The majority of homes today sell conditional on a satisfactory home inspection. Often a buyer will demand a substantial price discount or worse; his deposit back, if the report shows numerous flaws.

So, with The Kloet-Schuringa Team, you can expect:

1. A comprehensive visual evaluation of all exterior flaws.
  - uneven patio slabs or interlocking bricks, loose handrails, broken fences
2. A thorough visual inspection of the integrity of exterior building components.
  - missing shingles, loose flashing, leaking eave troughs, broken windows, poor drainage
3. A careful visual evaluation of all interior cosmetic flaws.
  - missing light bulbs, sticking doors, damaged wall surfaces, leaky taps, bathroom mildew
4. An in-depth visual inspection of electrical and mechanical components.
  - missing electrical outlet covers, exposed wires, dirty furnace filter
5. A review of the findings and determination of the costs associated with undertaking any repairs.
6. A detailed plan to co-ordinate trade contractors, painters, carpet stretchers etc. if required.
7. A delivery of packing boxes to organize and declutter for in-house or off-site storage.
8. A final inspection of all repairs undertaken and last minute touch-ups.
9. A review of instructions for showings.
10. Relax! You have given your home the best opportunity to sell.